

St. Mary's Hospital of Superior
3500 Tower Avenue
Superior, WI 54880
(715) 392-8281

Type: GMS
Control: Other Not for Profit
Fiscal Year: 07/01/01 to 06/30/02

County: Douglas
Analysis Area: Western Lake Superior (7)
Volume Group: 2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	33.2%	57.4%	0.58	27.8%	1.19	30.0%	1.11	32.6%	1.02
Obstetrics	. %	39.6%	.	16.5%	.	16.4%	.	. %	.
Pediatrics	. %	48.0%	.	5.0%	.	6.4%	.	. %	.
Total hospital	26.2%	55.9%	0.47	26.0%	1.01	28.9%	0.90	25.2%	1.04
Average Census (Patients)									
Adult medical-surgical	8.0	30.4	0.26	10.8	0.74	5.7	1.39	9.1	0.87
Obstetrics	0.0	3.9	0.00	0.6	0.00	0.2	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	0.0	0.00	0.0	0.00	0.0	.
Total hospital	8.1	55.4	0.15	12.1	0.67	7.2	1.13	9.6	0.85
Average Length of Stay (Days)									
Adult medical-surgical	3.1	3.9	0.80	3.5	0.91	3.3	0.96	3.3	0.96
Obstetrics	.	2.4	.	2.2	.	2.1	.	.	.
Pediatrics	.	2.4	.	1.8	.	1.8	.	.	.
Total hospital	3.2	4.3	0.73	3.1	1.01	2.2	1.43	3.3	0.94
Surgical Operations									
Inpatient	144	1,424	0.10	212	0.68	161	0.89	197	0.73
Outpatient	976	3,187	0.31	745	1.31	905	1.08	812	1.20
Inpatient as % of all surgeries	12.9%	30.9%	0.42	22.2%	0.58	15.1%	0.85	19.5%	0.66
Outpatient Visits									
Non-emergency visits	47,540	75,046	0.63	21,893	2.17	28,464	1.67	39,273	1.21
Emergency visits	15,831	14,086	1.12	7,123	2.22	5,806	2.73	14,429	1.10
Full-time Equivalents (FTEs)									
Administrators	2.0	14.8	0.13	5.1	0.39	4.7	0.42	2.0	1.00
Nurses, licensed	33.5	160.1	0.21	46.3	0.72	29.7	1.13	41.0	0.82
Ancillary nursing personnel	10.2	54.3	0.19	18.2	0.56	8.9	1.15	7.2	1.42
All other personnel	108.2	384.2	0.28	104.3	1.04	78.0	1.39	109.0	0.99
Total FTEs	153.8	613.5	0.25	174.0	0.88	121.3	1.27	159.2	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.9	14.6	0.54	17.3	0.45	23.2	0.34	7.9	0.99
Nurses, licensed	131.4	157.9	0.83	156.4	0.84	145.5	0.90	162.4	0.81
Ancillary nursing personnel	40.0	53.6	0.75	61.6	0.65	43.6	0.92	28.5	1.40
All other personnel	424.5	378.9	1.12	352.2	1.21	382.7	1.11	431.4	0.98
Total FTEs	603.8	605.0	1.00	587.6	1.03	595.0	1.01	630.2	0.96

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	31	Health maintenance		Beds set up and staffed	0	Bassinets	0
Discharges	939	organization (HMO)	Yes	Discharges	0	Total births	0
Inpatient days	2,961	Preferred Provider		Inpatient days	0	Newborn days	0
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	24	926	2,906	33.2%	8.0	3.1
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	1	2	13	55	7.5%	0.2	4.2
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	5	0	0	0.0%	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	2	0	2.0	Radiological services personnel	1	18	9.8
Physicians and dentists	0	0	0.0	Occupational therapists	0	3	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.8
Registered nurses	10	30	26.7	Physical therapists	7	2	7.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	2	2.6
Licensed practical nurses	1	8	6.8	Recreational therapists	0	0	0.0
Ancillary nursing personnel	4	10	10.2	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	2	0.7
Nurse Practitioners	0	0	0.0	All other health professionals	10	8	13.8
Medical records personnel	2	1	2.8	All other personnel	36	33	55.9
Pharmacy personnel	3	0	3.0	-----			
Clinical laboratory personnel	5	8	10.6	TOTAL	82	126	153.8

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$19,534,848	Cash and cash equivalents	\$368,102	Current liabilities	\$7,905,584
Less deductions	6,731,509	Net Patient receivables	1,412,050	Long-term debt	9,910,000
Net patient revenue	12,803,339	Other receivables	61,661	Other liabilities	338,311
Plus other revenue	427,467	Land, bldgs and equip: Net	8,312,754	Subtotal	18,419,216
Total revenue	13,230,806	Other assets	5,089,752		
Less expenses	13,673,302			Unrestricted fund balance	-3,174,897
Nonoperating gains/losses	67,355	Total Assets	\$15,244,319	Total liabilities & fund balance	\$15,244,319
Net Income	\$-375,141			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 7		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$8,398,925]	43.0%	41.7%	1.03	44.2%	0.97	45.6%	0.94	46.4%	0.93
Medical Assistance [\$2,157,406]	11.0%	9.0%	1.22	16.5%	0.67	7.8%	1.42	9.2%	1.21
Commercial [\$7,063,629]	36.2%	43.2%	0.84	31.7%	1.14	39.7%	0.91	34.0%	1.06
All other [\$1,914,888]	9.8%	6.1%	1.61	7.6%	1.29	6.9%	1.42	10.4%	0.94
Deductions as % of Total Gross Patient Revenue									
Medicare [\$3,708,224]	19.0%	23.7%	0.80	21.5%	0.88	21.9%	0.87	23.2%	0.82
Medical Assistance [\$1,305,872]	6.7%	6.0%	1.12	8.0%	0.83	4.0%	1.66	4.8%	1.38
Commercial [\$888,351]	4.5%	9.4%	0.48	2.4%	1.89	6.1%	0.74	3.5%	1.29
Charity care [\$471,502]	2.4%	1.2%	2.00	1.2%	2.03	0.7%	3.35	2.3%	1.03
All other [\$357,560]	1.8%	1.4%	1.29	1.0%	1.82	0.9%	2.15	3.2%	0.58
Total deductions [\$6,731,509]	34.5%	41.7%	0.83	34.1%	1.01	33.7%	1.02	37.1%	0.93
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.2%	5.1%	0.64	2.3%	1.41	2.9%	1.10	3.6%	0.89
Net gains/losses as % of net income	-18.0%	5.3%	-3.39	-11.6%	1.55	0.4%	-45.6	-97.4%	0.18
Expenses as % of Total Expenses									
Salary/fringe benefit[\$7,604,582]	55.6%	47.8%	1.16	55.6%	1.00	51.8%	1.07	56.3%	0.99
Supplies and services[\$3,698,595]	27.0%	40.5%	0.67	31.6%	0.86	34.0%	0.80	27.6%	0.98
Capital component [\$1,239,112]	9.1%	8.7%	1.04	8.3%	1.09	10.0%	0.90	9.2%	0.98
Bad debt [\$1,131,013]	8.3%	3.0%	2.77	4.5%	1.83	4.1%	2.00	6.9%	1.20
Fiscal Statistics									
Operating margin	-3.3%	6.1%	-0.55	4.0%	-0.83	6.0%	-0.56	-12.1%	0.28
Total hospital profit margin	-2.8%	6.4%	#	3.6%	-7.78	6.0%	#	-5.8%	0.49
Return on equity	11.8%	10.0%	1.18	9.1%	1.30	12.9%	0.92	87.0%	0.14
Current ratio	0.3	2.5	0.13	1.6	0.21	1.6	0.20	0.7	0.44
Days in net patient accounts receivable	40.3	57.8	0.70	60.3	0.67	66.9	0.60	.	.
Average payment period	225.2	52.6	4.28	81.3	2.77	68.0	3.31	214.9	1.05
Equity financing	-20.8%	56.2%	#	45.0%	-4.46	49.6%	#	-4.6%	4.48
Long-term debt to equity ratio	-3.1	0.5	-6.57	0.7	-4.47	0.6	-4.81	-13	0.25
Times interest earned	-0.1	5.0	#	3.3	-0.03	4.0	-0.03	-1.1	0.09
Total asset turnover	0.9	0.9	0.99	1.1	0.77	1.1	0.81	0.7	1.32
Average age of plant: years	6.2	9.5	0.65	9.0	0.69	9.2	0.68	5.3	1.18
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	3.1%	.
Output gross rev (% of total gross pt. rev)	68.3%	44.1%	1.55	57.5%	1.19	65.7%	1.04	62.0%	1.10
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,867	\$7,870	0.62	\$4,540	1.07	\$3,434	1.42	\$4,261	1.14
Inpatient net revenue per day	\$1,548	\$1,834	0.84	\$1,386	1.12	\$1,535	1.01	\$1,268	1.22
Outpatient net rev per visit	\$130	\$343	0.38	\$268	0.48	\$232	0.56	\$129	1.01